SRMUS/PAT/2021-22/187   **Date: 4-7-2022**

PLACEMENT DRIVE NOTIFICATION

Company	**Timing Technologies India Pvt Ltd**
Company Type	**Software**
About the Company	Timing Technologies India Private Limited is an SEI-CMMI Level 3 appraised, ISO 9001:2015 & ISO 27001:2013 Certified Company. Timing Technologies India has expertise in RFID Biometric Facial Recognition and other IT Solutions, among others involving physical tests, for Recruitment of Army, Police and Railway organizations of India. Timing Technologies is the only leading company to be using RFID technology to time 70% of various types of Marathon Events. We take pride in holding the privilege of timing maximum number of running, swimming, cycling, car and bike, kart, and skate races in the sub-continent.
Job Title	**Software Developer** **Sales Executive**
Job Description	**Software Developer:** • Execute full software development life cycle (SDLC) • Develop flowcharts, layouts and documentation to identify requirements and solutions • Write well-designed, testable code • Produce specifications and determine operational feasibility • Integrate software components into a fully functional software system • Develop software verification plans and quality assurance procedures • Document and maintain software functionality • Troubleshoot, debug and upgrade existing systems • Deploy programs and evaluate user feedback • Comply with project plans and industry standards • Ensure software is updated with latest features **Sales Executive:** • Conduct market research to identify selling possibilities and evaluate customer needs • Actively seek out new sales opportunities through cold calling, networking, door knocking and social media • Set up meetings with potential clients and listen to their wishes and concerns • Prepare and deliver appropriate presentations on products and services • Create frequent reviews and reports with sales and financial data • Participate on behalf of the company in exhibitions or conferences • Negotiate/close deals and handle complaints or objections • Collaborate with team members to achieve better results • Gather feedback from customers or prospects and share with internal teams • Flexible to Travel
Job Location	Hitech City, Hyderabad
Eligible Degrees	BCA / BSc IT / BBA / MBA (HR/Marketing)

Eligibility Criteria	Aggregate of 75% No Backlogs
Desired Skills	NA
Compensation (CTC)	**3.50 LPA – 4 LPA**
Selection Process	Stage 1: Aptitude Test Stage 2: Screening Stage 3: Technical Round/Operations Round Stage 4: HR Round
Date of Interview	Will be informed later
Venue	Online